



## Justin Larson, LEED GA

Director of Development Services  
Box Real Estate Development LLC

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### On a Mission

Justin leads the Development Services division for Box Real Estate Development, a boutique Kansas City-based real estate acquisition and development company. Development Services is the 'make it happen' division of the company responsible for ensuring excellence across all deliveries and coordinates with the Development and Acquisitions team throughout a project's life cycle. Justin's broad real estate operation and asset management background help him in his goals to be a steward of the resources and relationships at the core of every BoxDevCo project.

### Experience

Justin began his 16-year career managing apartments for Bristol Properties, a Kansas City based property management company. Bristol was the catalyst that formed Block Multifamily Group; there he took on the VP of Operations role to ensure the company was positioned to be a leader in the Multifamily space. He left in 2016 to create O'Reilly Management Services; a partnership with O'Reilly Development Company. As a partner and Director of Multifamily he streamlined asset management functions, provided property management for key multifamily assets, and provided development and acquisition services to the O'Reilly Development enterprise. When he left, the company portfolio included 18 assets, had an annual expense budget of +\$25M, was valued at over \$400M and included oversight of five property management groups in four residential asset classes. Most recently, Justin was Vice President of Residential Operations for Seldin Company where he was responsible for over thirty properties spread between four ownership groups. Ultimately, Justin's desire to create led him back to the ownership side where he can be on the forefront of making things happen within the built environment.

### Education

Justin has a B.S. in Urban Studies from the University of Minnesota.

### Professional Associations & Designations

2009 Justin obtained his LEED Green Associate accreditation from the US Green Building Council; 2012 he was IREM KC Chapter's CPM Candidate of the Year, and he received his Certified Property Manager designation from the Institute of Real Estate Management in 2015. Additionally, he has been nominated several times for the KC Business Journal's NextGen Leader Award. Justin is also a Missouri Broker.

### Fun Facts

Justin's favorite Podcast is Twenty Thousand Hertz, which "reveals the stories behind the world's most recognizable and interesting sounds". He gets inspired by art, music and cooking.

